

Creating a strong local economy • Promoting the community • Providing networking opportunities • Representing the interests of business with government

**JAY LIFSON named 2012
Marquis Business Person of the Year**



Raised in the slums of Beverly Hills, CA, Jay immediately took a liking to good food and eventually started a restaurant career with Bob's Big Boy, home of "steaks, shakes and pancakes." In 1982 Jay bought and operated the Rocking Horse Restaurant in Lafayette. After selling the restaurant in 1988, Jay worked as Director of Food & Beverage for the Lafayette Park Hotel & Spa and later opened Bing Crosby's Restaurant as General Manager in addition to 10 years as GM and Training Director for Hungry Hunter.

Jay took over the helm of the Lafayette Chamber of Commerce in 2005 as the Executive Director and his leadership has been exceptional. Since 2005, the Chamber's revenue has increased 65% and membership has increased 42%. This success has been vital in allowing the Chamber to continue its role of promoting business and enhancing the quality of life in our great City. There seems to be few Planning Commission or City Council meetings that Jay doesn't attend. And in the early morning hours you might not recognize the guy fixing the strand of twinkle lights on Mt. Diablo Blvd. that went out the night before, but that's also Jay. And if you're a business needing help with a governmental matter, or a government official needing assistance solving a particular problem for a business, it seems Jay is the one to call.

When told of his selection as Business person of the Year, Jay said, "I'm only doing my job." Well Jay, you're doing one hell of a job, often more than what is expected or customary, and we in the business community are extremely appreciative.

Stephen A. Cortese • *President, Lafayette Chamber of Commerce*

We celebrate this honor for Jay along with Mayor Carol Federighi's "State of the City" address and the introduction of our 2012-2013 board of Directors. Reservations can be made by visiting our website, www.lafayettechamber.org. The big event will once again be celebrated at the Lafayette Park Hotel and Spa on Friday, January 20, 2012. 6pm for cocktails and 7pm for dinner. Tell your baby sitter this event often goes past your bedtime.

Historical Plaza Way

When the Way Side Inn and the old Handle Bar Toy Store location were built, there were no parking requirements to open their business. That is because cars had not been invented yet. For many years now, the Park Theater and a few of the storefronts have all been boarded up and closed. One of the reasons is due to the lack of parking available. The number of spaces does not even come close to what is legally acceptable. But this could change as the City Staff, City Council, Planning Commission, property owners and interested parties have been meeting to find a solution. The City Council will hear from the public in January about the committees findings, which includes creating a aggregated parking lot behind the businesses, and contributions by the property owners to re-configure the area, and have their employees park outside the "overlay" area. This could create the right conditions for a new restaurant on Plaza Way and a Fenton's Ice Cream Parlor in the old Park Theater. This is an action item our local businesses should be watching closely. For more information, visit www.ci.california.ca.us

Downtown Specific Plan

(It's the song that never ends)

But wait! Is it possible after over 5 years and more than 100 public meetings we may be nearing the end? That's right! The Revised Draft Downtown Specific Plan (DSP) builds on the Lafayette General Plan and other policy documents to provide a detailed land use and design framework to guide private development and public investment in the downtown. The DSP articulates a vision to preserve and enhance the small town character while guiding change that will occur over the next 20 years. After the Planning Commission has completed its review, it will submit recommendations to the City Council. The City Council will take final action on the DSP.

If you have questions or comments on the DSP, please contact Niroop K. Srivatsa, nsrivatsa@lovelafayette.org, (925)-299-3206 or Ann Merideth, amerideth@lovelafayette.org, (925)-299-3218.



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**HOLIDAY MIXER
Bank of the West**



The food was excellent, the music was heavenly and a marvelous time was had by all! A big thank you to Paula Bernard the manager at Bank of the West and her staff for hosting. Thanks to all of our restaurants who contributed fantastic food for the event: Chevalier, Diablo Foods, Patxi's Pizza, The French Bakery, Whole Foods, Bookmark Café, Millie's Kitchen, Springload Catering, Mangia, Chow, Round Table Pizza, and Susan Foord Catering. We are grateful to the following Chamber members who donated items for the raffle: Merchant Services; FarWest/Sanitation & Storage; Dancing Leaf Designs; J. Rockcliff; Hunsuchker, Goodstein & Nelson PC; Sonia's Beauty & Body Salon; Lafayette Car Wash, and Ware Designs.

**NOVEMBER MIXER
Mosaic Financial Partners**



From Left to Right: Kevin Gahagan, CIMA, CFP® - Principal and Senior Advisor
Mary Ballin, CFP® - Relationship Manager
Geoffrey Zimmerman, CFP® - Senior Advisor
Ricci Victorio, CSP - Managing Partner, Family Business Center
Natalie Victorio - Internal Firm Services

Great turn out at the November mixer hosted by Mosaic Financial Partners. Many guests and Lafayette Chamber of Commerce were in attendance to support the firm. We were treated to awesome appetizers and had wonderful conversations. Thanks to the businesses who donated prizes for our raffle drawing: Stone Creek Insurance, Mara's Pasta and the Assistance League.

NOVEMBER MIXER - FedEx



FedEx Office manger Alberto Duran cutting the celebratory ribbon with the Lafayette Chamber of Commerce. Check out their remodeled facility located at 965 Moraga Road.

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Renewing Members

OCTOBER & NOVEMBER, 2011

More than Fifty Years

Pedder, Hesselstine, Walker & Toth, LLP

More than Thirty Years

Peacock Construction, Inc.

More than Twenty-five Years

Acalanes Union
High School District
Contra Costa Times/
Lamorinda Sun
Lafayette Ace Hardware

More than Twenty Years

Caesar C. Perales, CPA
Far Western Trophy & Awards
Judy Francis - State Farm Insurance
Lafayette Car Wash & Detail Center
Open Sesame Specialty Health Foods

More than Fifteen Years

Central Contra Costa Solid Waste Authority
Round Table Pizza
T. Ray Bland CLU, ChFC
Town Center Apartments
Valley Waste Management

More than Ten Years

AT&T
Bay Alarm
Diablo Valley Carpet Care
Iron Horse Kettle Korn
Lafayette Nursery School
Lamorinda Chiropractic
Postino
Sugi Fine Bedding & Gifts
Susan Foord Catering
Tom Rochford Real Estate Co.
Wine Chest

More than Five Years

Alicia Klein Showroom
Athena Charis Interior Design
Bodin Associates
Chow
Golden Gate Plaza
Hilton Concord
Jacques Bernou, L.Ac.
P & L Framing
Paychex
Project Second Chance
Specialtees
Swad Indian Cuisine
The Art Room
The County Connection
The Yarn Boutique
Vibhuti Patel, D.D.S. Inc.

More than One Year

ABC Reading Center
Anderson Bros. Movers
Berkeley Cardiovascular Medical Group
Better Care Choices
California Bank of Commerce
California Brain Tumor Association
Counseling Resources, Inc.
Coupon Country
Dawn King Bookkeeping Services
Empire Realty Associates
Eric C. Haag Enterprises
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Hunsucker Goodstein & Nelson PC
J. Rockcliff Realtors - Troy Feddersen
Kattenburg Architects
Lafayette Community Foundation
People & Properties Sotheby's Intl. Realty
Powell's Sweet Shoppe
Pronto Cleaning Solutions LLC
RemCon, Inc.
Rodan + Fields Independent Consultant
SunLogic, Inc.
T.J. Whitten Family LLC
White Song Incorporated
Xenophon Therapeutic Riding Center

Big Downtown Project begins January 9th

For many businesses, shoppers and diners, the next 6 months will be somewhat challenging. After a delay in getting the Streetscape project started, a crew has been hired by the city to work on the sidewalks and landscaping between Oak Hill Rd. and Mountain View. Most of the funding for this project came in a State Grant. The work includes removal of old sidewalks and curbs, to be replaced with pavers. Here is a proposed list of the work that needs to be completed, hopefully before the summer.

Phase 1	Round Up to Postino (South side of Mt. Diablo Blvd.)	January 9 - 30
Phase 2	Postino to Bank of the West	January 20 - February 17
Phase 3	Lafayette Circle to Happy Valley Rd.	February 15 - March 19
Phase 4	Happy Valley Rd. east to Baja Fresh	March 14 - April 6
Phase 5	Celias east to Chevron Gas Station	April 4 - May 1
Phase 6	Happy Valley Rd. to CVS Pharmacy	April 4/26 - 5/22
Phase 7	remainder to be completed	

For more information you can visit www.ci.lafayette.ca.us

Code Enforcement coming to a downtown near you

City Council and City Staff have received numerous comments about the proliferation of A-frame signs and banners in the downtown. Many businesses have received courtesy letters reminding them that A-Frames and Banners are illegal. City Staff and Chamber have agreed to get together to discuss potential changes to the current ordinances. With the completion of the Downtown Specific Plan on the horizon, this is a good time for review. Look for meeting dates beginning in January. We will post the dates in the weekly email newsletter.

So remember, NO A-FRAME SINGS! NO BANNERS! You may however put your message up on the inside of your windows.

For more information please contact Mark Robbins at mrobbins@ci.lafayette.ca.us or 299-3207

New Member **WELCOME!**

ACCOUNTANTS-CERTIFIED PUBLIC

K. Macchi, CPA

P.O. Box 6548, Moraga, Ca 94570
209-8424 (phone)
k.macchi@kmacchi-cpa.com
www.kmacchi-cpa.com
Contact: Kathy Macchi

Kathy began her career in accounting in 1997 and has spent her career in public accounting. Kathy's experience includes managing audits, reviews, providing consulting services, and developing financial education for individuals and business. Her mission is to become a trusted business resource for her clients and to provide a personalized level of service. Services offered include compilation and reviews, small business accounting and financial system implementation.

ALARM SYSTEMS/SECURITY

ADT Security Services

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451-5729 (phone)
sjalali@adt.com
www.adt.com
Contact: Sadaf Jalali

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386-0331 (phone) 386-0330 (fax)
sandra@bonderud.com
www.Bonderud.com
Contact: Sandra Bonderud

ATTORNEYS/LEGAL SERVICES

Law Offices of Paul B. Justi

1981 North Broadway, Suite 250
Walnut Creek, Ca 94596
256-7900 (phone) 256-9204 (fax)
pbjusti@comcast.net
www.pbjusti.com
Contact: Paul B. Justi

Mehlman Law Group

3050 Citrus Circle, Suite 203
Walnut Creek, Ca 94598
935-3575 (phone) 935-1789 (fax)
steven@mehlmanlawgroup.com
www.mehlmanlawgroup.com
Contact: Steven Mehlman

Steven J. Mehlman, principal and founder of Mehlman Law Group, has been practicing law in California for over 30 years. Mr. Mehlman has a record of successfully representing individuals and business clients in a wide variety of civil lawsuits in both the California state and federal courts, as well as arbitrations. He drafts all types of contracts and transactional documents in his practice areas of real estate and business, drawing on his litigation experience to avoid the types of problems that lead to court battles.

BEAUTY SALONS & SERVICES

Heather Carr - Hair Stylist

3420 Mt. Diablo Blvd., Suite B
Lafayette, Ca 94549
584-8195 (phone)
heatherstylist@sbcglobal.net
www.hstylist.com
Contact: Heather Carr

CLOTHING AND ACCESSORIES

Glamorous Fashion by the Season

1048 Brown Avenue, Lafayette, Ca 94549
285-6096 (phone)
ejamkochian@gmail.com
www.glamour4me.com
Contact: Eliza Jamkochian

Glamorous is a seasonal boutique that provides women beautiful clothing for all body types, accessories and jewelry without having to spend a fortune. They offer personal shopping and by appointment services for special orders. Most importantly plus sizes are available upon request. For all your occasion needs Glamorous is the place to shop.

CONTRACTOR/CONSTRUCTION

Lincoln Creek Builders, Inc.

Lafayette, Ca 94549
788-9220 (phone) (916) 880-5250 fax
kyle@lincolncreekbuildersinc.com
www.LincolnBuildersInc.com
Contact: Charlotte Kyle

Lincoln Creek Builders, Inc. is a 2nd generation "General Contractor" specializing in Residential & Commercial building in the East Bay area. Offering professional assistance from Design through Construction with an emphasis on staying within your budget to maximize your investment. They are Green Builders striving to build with American Products.

Soria Construction

Martinez, Ca 94553
550-8159 (phone) 370-1021 (fax)
Soriaconstruction@yahoo.com
www.Soria-construction.com
Contact: Juan Soria

Juan came from Mexico in 1993. Upon arriving he found work in landscaping and began learning construction in 1998. He found a gift for the technicalities of the trade and enjoyed the finished product of his projects. Perseverance, strong work ethic, moral value and aptitude build Juan Soria Garcia.

COOKING SCHOOL / PRODUCTION KITCHEN

Back to the Table

271 Lafayette Circle
Lafayette, Ca 94549
284-1120 (phone)
www.backtothetablecookingsschool.com
Contact: Leslie Pease

"Back to the Table" is a local cooking (& baking) school started by sisters with a passion for food and entertaining. Born and raised locally they come from a family with a tradition of shared family meals, cooking together from scratch and eating local food.

EDUCATIONAL SERVICES

Bay Area SAT Academy

Martinez, Ca 94553
323-0246 (phone)
ray@bayareasatacademy.com
www.bayareasatacademy.com
Contact: Raymond Tuaso

The Bay Area SAT Academy provides elite 1-on-1 tutoring to Lafayette and neighboring counties. They are focused on helping local students achieve success on the SAT to help pave the way towards their academic future. Contact them for a free consultation and diagnostic test.

Enhanced Learning & Growth Center

2940 Camino Diablo, Suite 105
Walnut Creek, Ca 94597
934-3500
sindy@learningandgrowth.com
www.Learningandgrowth.com
Contact: Sindy Wilkinson, LMFT

Sindy Wilkinson, M.Ed, LMFT is Director of Enhanced Learning and Growth Center. She specializes in helping children and teens who struggle with learning, attention and behavior difficulties and their families. She helps kids learn easier and be happier; and families discover how to successfully navigate the myriad of unique issues they face. Her experience as an educator, counselor and parent led her to the distinctive HANDLE® approach to helping kids with unique needs. She brings compassion, intelligence, enthusiasm and humor to her practice.

Fusion Academy

1255 Treat Blvd., Suite 300, Walnut Creek, Ca 94597
(866) 620-7922 (phone)
henglish@fusionacademy.com
www.fusionwalnutcreek.com
Contact: Heather English

Fusion Academy is a private school serving grades 6-12 where the classroom is as small as it can get: one teacher, one student. Fusion Academy also offers tutoring and mentoring, music and art courses, and summer school to students age 5 and older.

Young Writers in Bloom

Lafayette, Ca 94549
360-5940 (phone) 284-8446 (fax)
teacherbloom@yahoo.com
www.youngwritersinbloom.com
Contact: Erin Bloom

Young Writers in Bloom Tutoring Center provides personalized, caring instruction with a credentialed teacher. They work with students of all ages and abilities, focusing on writing, reading, test taking (STAR, SAT) and organizational skills. Individual lessons, paired "study buddy" sessions, and small group lessons are all available at reasonable rates. <http://www.facebook.com/pages/Young-Writers-In-Bloom/193745507375100>

EVENT RENTALS

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dhurtado@farwestsanitation.com
www.farwestsanitation.com
Contact: Dina Hurtado

New Members

EVENT SERVICES

Favoritizm

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330-4144 (phone) 826-5730 (fax)
favoritizm@gmail.com
www.favoritizm.com
Contact: Polly Jones

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mdotzler@financialguide.com
www.financialguide.com/Marybeth-Dotzler
Contact: Mary Beth Dotzler

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brisbo@aol.com
www.jazzercise.com
Contact: Cyndi Brisbo

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284-2000 (phone) 284-5484 (fax)
plee@health-insurance.com
www.health-insurance.com
Contact: Phillip Lee

LANDSCAPE DESIGN/SERVICES

Dancing Leaf Design

Lafayette, Ca 94549
285-4809 (phone)
Leigh@dancingleafdesigns.com
www.dancingleafdesigns.com
Contact: Leigh Benner

Dancing Leaf Designs provides residential landscape design services for Lamorinda and other East Bay communities. Their goal is to blueprint plans for your new outdoor paradise. Based in Lafayette, CA and founded in 2007 by Leigh Benner (Landscape Design certified); they can help you create and turn your vision for your outdoor space into your favorite room(s) in the house.

LAW FIRMS

The Estrada Law Firm

3000F Danville Blvd.,
#373, Alamo, CA 94507
263-2740 (phone)
ame@bizorglaw.com
Contact: Armand M. Estrada, Esq.

Mr. Estrada has 29 years of experience in the fields of Business, Real Estate and Construction Law and has substantial experience with start-up and seasoned businesses. The firm provides business advisory services, legal compliance and document negotiation, review and creation as well as real property commercial and residential evictions.

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www.ETMTiles.com
Contact: Benci Laworini

NON-PROFIT ORGANIZATIONS & CLUBS

Youth Business America

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Oakland, Ca 94607
(510) 444-5511 (phone) (510) 444-5029 (fax)
beth.mccleary@youthbusinessamerica.org
www.youthbusinessamerica.org
Contact: Beth McCleary

PROFESSIONAL HOME HEALTH CARE SERVICES

A Better Choice, Inc.

3620 Happy Valley Rd, Suite 101
Lafayette, Ca 94549
925.310.4455 (phone) 925.310.4250 (fax)
vkh@abcyourcare.com
www.abcyourcare.com
Contact: Vera Kate Hadley

A Better Choice provides home care services to a wide variety of people, including the elderly, chronically ill, or disabled, new mothers and infants, and people who were recently hospitalized. Their qualified, compassionate caregivers strive to ensure your safety, support your independence, and enhance your quality of life.

REAL ESTATE SERVICES/ PROPERTY MANAGEMENT

East Bay Residential Realty

Lafayette, Ca 94549
216-8046
Keith@EBResidential.com
www.EBResidential.com
Contact: Keith Miller

With his extensive real estate sales and management experience in the local markets, Keith Miller has recently established his own firm, East Bay Residential Realty. He will be serving his client's needs throughout both Contra Costa and Alameda counties. Keith can be reached at 925-216-8046.

Coldwell Banker Residential Brokerage - Michele McKay

5 Moraga Way
Orinda, Ca 94563
482-4116 (phone)
Michele.mckay@camoves.com
www.michelemckay.com
Contact: Michele McKay

continued...

Coldwell Banker Residential Brokerage - Michele McKay

A Lafayette native, Michele McKay transitioned into real estate following a career in architecture. As a Certified Green Building Professional, Michele enjoys sharing her eco-knowledge with both her clients and community. If you are thinking of buying or selling in 2012 - Call Michele. As her client, you'll gain the benefit of her expertise.

Coldwell Banker Residential Brokerage - Valerie Durantini

5 Moraga Way
Orinda, Ca 94563
253-4657 (phone) 253-0416 (fax)
v.durantini@sbcglobal.net
www.valeriedurantini.com
Contact: Valerie Durantini

O'Brien Land Company, LLC

950 Tower Lane, Suite 1250
Foster City, Ca 94404
dave@obrienlc.com
www.terracesoflafayette.com
(916)521-4240 (phone) (916) 520-3783 (fax)
Contact: David Baker

SCHOOLS

East Bay Waldorf School

3800 Clark Road
El Sobrante, CA 94803
Juliana@eastbaywaldorf.org
www.eastbaywaldorf.org
510-223-3570, ext 2107 (phone) 510-222-3141 (fax)
Contact: Juliana Bruno

East Bay Waldorf School is an Early Childhood-8th Grade school founded in 1980. Their school is dedicated to the education of children in a diverse community through a balanced curriculum consisting of rigorous academics, arts and physical activities. They seek to prepare students to meet the future with confidence, competence and initiative.

SKIN CARE SERVICES/PRODUCTS

Mary Kay - Susan Lenser

Pleasant Hill, Ca 94523
(415) 572-4333
slenser@marykay.com
www.marykay.com/slernser
Contact: Susan Lenser

Susan Lenser is a Senior Sales Director for Mary Kay Cosmetics, and has worked her business in both Marin and Contra Costa County for 11 years. She specializes in helping women with their skin care needs, and is passionate about sharing Mary Kay's great opportunity. Before Mary Kay, Susan was a TV reporter for NBC in Idaho Falls, ID and KFTY in Sonoma County, CA.

TRUST & ESTATE ADMINISTRATION

Soloway Fiduciaries, Inc.

Lafayette, Ca 94549
283-0389 (phone) 283-0389 (fax)
lisa@solowayfiduciaries.com
www.solowayfiduciaries.com
Contact: Lisa Soloway

continued...

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 <i>Jan.</i>	2 Chamber Office Closed	3 Executive Committee Meeting 8am, Chamber	4	5	6	7
	9 Chamber Board 12pm, LPH&S	10 Shop Lafayette Committee 12pm, Chamber	11 No MIXER in January	12	13	14
15	16 Martin Luther King Day Chamber Office Closed	17	18 Facebook Business Pages Workshop 8am, Lafayette Library	19 <small>LAFAYETTE CHAMBER</small> Entrepreneur's Club <small>The Alliance of Independent Business Professionals</small> 8:30am, Chamber	20 Business Person of the Year Dinner Honoring Jay Lifson 6pm, LPH	21
22	23	24 Green Committee 12pm, Chamber	25 ADA Workshop 8am, Las Trampas, 3460 Lana Lane	26	27 Bus. Issues / Govt. Affairs 8am, Chamber	28
29	30	31	1 <i>Feb.</i>	2	3	4
5	6	7 Executive Committee Meeting 8am, Chamber	8 Mixer – Town Hall Theatre 5:30pm, 3535 School St.	9	10	11
12	13 Chamber Board 12pm, LPH&S	14 Shop Lafayette Committee 12pm, Chamber	15 LinkedIn Company Profile Workshop 8am, Lafayette Library	16 <small>LAFAYETTE CHAMBER</small> Entrepreneur's Club <small>The Alliance of Independent Business Professionals</small> 8:30am, Chamber	17	18
19	20 President's Day Chamber Office Closed	21	22	23 Duel Ribbon Cutting European Tile & Marble and Soccer Post 5pm, 3400 Mt. Diablo Blvd.	24 Coffee with the Mayor 8am, Chamber	25
26	27	28 Green Committee 12pm, Chamber	29			